

## Competitive Comparison

Brand	Sonance	James	James	Episode®
Model/	LS12SUB	121ST4	121ST70	ES-LS-BSUB-12-CPR
Woofers Size	12"	12"	12"	12"
Woofers Material	Polypropylene Cone	Aluminum	Aluminum	High Compliance, Mica-filled Polypropylene Cone
Voice Coil	N/A	N/A	N/A	Oversized 2.5"high-power, 4-layer on fiberglass bobbin
Enclosure	1/2" HDPE	N/A	Aluminum	5/8" HDPE
Power Handling (RMS)	100W Minimum	200 Watts	200 Watts	500 Watts
Impedance	70V	4 ohm	70V	8 ohm
Dealer Cost	\$1700 ea	\$1200 ea	\$1400 ea	\$549.95 ea
Available on Internet	No	No	No	No
Price Protection	Yes	Yes	Yes	Yes
Warranty	5 Year	3 Year	3 Year	5 Year
Ordering Ease	Easy	Moderate	Moderate	Easy
Same Day Shipping	Not Always	Not Always	Not Always	Yes
Limited to CI Dealers	Yes	Yes	Yes	Yes